



Medical
First Group

**Be rewarded for a
lifetime of helping
others**

A welcome from our Chairman

After successfully developing the Pacific Smiles Group and seeing the wide-reaching benefits of this modern dental network, I saw a similar opportunity to support and improve General Practice. I am the chairman of Medical First Group and an investor in its future. I am also passionate about healthcare in Australia, with both my father and sister being GPs.

Medical First Group is a young business but has managed to grow quickly to 16 practices in the space of four years with diligent planning. This year we have significantly invested in our already- strong foundations: building a highly experienced executive team, developing new technology solutions and refurbishing practices, as well as training and supporting our practice managers and staff. We are proud to have the infrastructure and support

network in place to support your practice going forward.

Our philosophy is to select practices for our group that align with our values of compassion, collaboration, respect, and integrity. We do not want to change or erase what you have built but rather add to and enhance your practice. We provide additional software solutions, training to your staff, additional doctors and nurses where needed and support from our team.

If you are looking to retire, or just take a back seat from the stresses of running a practice, your practice, patients and staff will be well looked after by MFG.

Dr Alex Abrahams

Chairman, Medical First Group

“

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A message from our medical director

I sold my practice in Townsville to Medical First Group several years ago and not only have I continued to work in the practice, I have taken on the role of Medical Director on the Board of the organisation.

I am proud to say our practice has continued to flourish and grow. MFG is currently expanding the practice from a 5-room clinic to a 10-room facility. Our GP clinic feels well supported in all our efforts to provide excellence in clinical care.

We look forward to expanding our group and welcoming other doctors and practices to MFG.

A/ Prof Paula Heggarty

MB BCh BAO FRACGP ACRRM GCertHlthProfEd

Principal Medical Director



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About medical first group

At Medical First Group, we are committed to the strategic expansion of our trusted network of medical practices across Australia. Our mission is to provide accessible, high-quality healthcare to communities nationwide.

We have significant plans for growth with additional practices set to open in the near future – and these plans for growth could involve you.

We are actively seeking more doctors to join our expanding network. Medical First Group offers an exceptional platform for you to pursue your passions and maximize your earning potential, all within a supportive family practice culture that provides ample genuine support.





Where we started

Medical First Group was founded in September 2019 by entrepreneurs Kevin Dhillon and Alok Anand, starting with the acquisition of Narre Warren Medical Centre. Since then, we have established a stable and reputable network of 16 practices, with plans for continued growth.

All of our clinics are well-established

All clinics are accredited to the RACGP Standards: 5th Edition

All clinics are COVID-19 vaccination approved

Our practice locations

Our practices are strategically situated in Australia's capital cities, regional areas, country towns, and along the coast in QLD, NSW, Victoria, and South Australia. These locations offer excellent lifestyles and vibrant communities, providing flexible relocation opportunities for our team members.

16 practices and growing

90+ general practitioners

120+ nurses & support staff

Our Vision & Values

We understand that the best care happens when doctors are well-supported. That's why Medical First Group is dedicated to providing the best structures and support for our general practitioners (GPs). We prioritize safe and efficient processes, offer access to high-quality

Our Mission

To positively impact the health of everyday Australians by uniting top medical practitioners within a supportive network of local family practices.

professional development, and foster a healthy culture of collaboration. Our primary objective is to ensure that local families in the vicinity of our practices receive meaningful and personalized patient care.

Our Vision

To be a leader in providing exceptional, patient-centered healthcare that enhances the well-being of our community through innovation, compassion, and excellence in medical practice.



Our Values



COMPASSION

We are committed to maintaining the essence of care in healthcare at all times. Our goal is to support our patients on their health journey by providing meaningful, personalized service.



INTEGRITY

We prioritize doing the best for our patients and team members, upholding the highest standards of honesty and accountability.



COLLABORATION

We believe that the best outcomes are achieved through collaboration. We work cohesively with our patients, doctors, staff, and the broader health network to ensure integrated and effective care.



RESPECT

We are committed to the principle that every individual deserves to be heard and valued. We prioritize actively listening to and recognizing each person's unique experiences and contributions.



Meet the Team

Executive



Kristy Williamson
B.Comm, M.App Fin, CA, GAICD
Chief Executive Officer &
Managing Director



Alok Anand
M.Tel, MIS, MBA
Director and COO



Prasanna Perera
BBA, MBA, CA
Chief Financial Officer

Board of Directors



Dr Alex Abrahams
(Chair) BDS, GAICD
Director, Dental Surgeon,
Founder of Pacific Smiles
Group Ltd (ASX: PSQ)



Kevin Dhillon
BA(Poli Sci)
Non-Executive Director



Andrew Ross
B.Comm
Director
Portfolio Manager at
Microequities Asset
Management



Dr Paula Heggerty
B.Med/Surgery, AMC, FRACGP
Director of Medicine General
Practitioner, Principal Medical
Educator for the College of
Medicine & Dentistry at James
Cook University, Clinical
Professional for 30+ years

Our Services

Our clinics all offer a sophisticated range of primary health care services as well as an exceptional level of primary health care services and corporate medicine.



Chronic disease management



Ante natal and newborn care



Geriatric care



Family medicine



Sports medicine



Minor procedures



Emergency care



Preventative healthcare



Mental healthcare



Full range of Nursing Services



Visiting specialist support



Skin cancer treatments



Full range of vaccinations



Travel medicine



Cosmetic skin care



Women's health



Industrial Medicine



Ear Microsuction

Each practice also provides any types of medical services needed by their communities.



Dr Alireza Majidi

Our Practices

1 Central Clinic

Port Pirie, South Australia



2 Wakefield Doctors

Adelaide, South Australia



3 Grand Health Medical Centre

Rosewater, South Australia



4 Narre Warren Medical Centre

Narre Warren, Victoria



5 Wyndham House Clinic

Shepparton, Victoria



6 Breed Street Clinic

Traralgon, Victoria



7 Marima Medical Clinic

Goulburn, New South Wales



8 Macquarie Town Medical Centre

Richmond, New South Wales



9

Bateau Bay Medical Centre

Bateau Bay, New South Wales



10

Blackbutt Medical Centre

Blackbutt, Queensland



11

Mount Louisa Medical Centre

Townsville, Queensland



12

Belair Family Health Centre

Belair, South Australia



13

Kilcoy Medical Centre

Somerset, Queensland



14

South Burnett Medical Center

South Burnett, Queensland



15

Goulburn Urgent Care Clinic

Goulburn, NSW



16

Withcott Medical Center

Toowoomba, Queensland



Why Choose Medical First Group?

A holistic approach to acquisition

Maximise your payout with an option to sell your real estate too.

Most medical practice buyers are not interested in property, but we are. We believe it's important to consider the business, the staff and the real estate as we look for the next practice to join our network.

Doing so enables a seamless transition, protects the legacy of the clinic and maintains commitment for patients in the community. If you're interested in selling the freehold real estate along with your practice, we'd love to have the conversation with you.

Acquisition Process

- STEP 1 Initial Phone consultation
- STEP 2 Meeting with the directors
- STEP 3 Business Review
- STEP 4 Due Diligence
- STEP 5 Formal offer for Acquisition
- STEP 6 Acceptance
- STEP 7 Transition



Duration: 3-6 Months

Our Philosophy

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Dr Shamnika Rupasinghe



Hear from Our Doctors

Our doctors say it best. Gain insights from GPs who have been working with Medical First Group and what they have to say about their experience.

Dr Ejaz Mohammad, Goulburn

“I have worked with the Medical first group for the past 18 months. I have been pleasantly surprised by the consideration they display to their GP workforce. They focus on a good work/life balance. They are constantly assuring that we have clinical autonomy and are well supported with professional staff.”

Dr Allan Golding, Port Pirie

“I have been working with Medical First group since September 2020. As a specialist GP I am most skilled at practicing medicine. The very professional and supportive team from Medical First group allows me to get on with my job, free from the worries about clinic and staff management.”



Dr Tabinda Malik

“I have worked with Medical First for the last 2.5 years. I have really enjoyed being able to just focus on medicine. They administer the practice very professionally and this makes it very easy to work at Narre Warren. I am good at medicine, and they are good at business. I enjoy the work-life balance that having someone else manage the day-to-day operations has given me.”

Join Us

Curious about whether we're the right fit?

There's no risk or obligation by picking up the phone for an initial discussion. In fact, two minutes on the phone could satisfy your curiosity about our business performance and give us both insight into the potential for a successful transition. All discussions, of course, will be held in the strictest confidence.

Call 0429 797 235 for a confidential discussion with Alok today

Alok Anand

M.Telcom, MIS, MBA

Director and COO

E: alok.anand@medicalfirstgroup.com





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